# **ZCCM-IH PLC**

# **JOB DESCRIPTION**

# 1.1 **IDENTIFICATION SECTION**

JOB TITLE	:	Manager Strategy
JOB GRADE	:	ZH 3
DEPARTMENT	:	Executive Office

## 1.2 JOB PURPOSE

To be responsible for coordinating the development and monitoring of the ZCCM-IH Strategic Plan and facilitates the implementation of strategies, policies and regulations in the Company.

## 1.3 KEY RESULT AREAS AND PRINCIPAL ACCOUNTABILITIES

KEY RESULT AREAS	PRINCIPAL ACCOUNTABILITIES (MAIN DUTIES)
Coordination of Strategic Plan development	<ul> <li>Coordinates the development of long – range objectives and strategic plans and external issues that could impact on the operation and growth of the Company</li> <li>Formulates as well as assist Company strategies to diversify in new complementary areas of service or business</li> <li>Coordinates annual planning process for arising Corporate Initiatives and Operating Framework.</li> <li>Analyses strategic rationale for all strategic business development opportunities to ensure that the Company takes advantage of viable opportunities</li> <li>Suggests strategic business development initiatives and priorities.</li> <li>Liaises with HODs to facilitate strategic development process.</li> <li>Defines and evaluates imperative ZCCM-IH's new business development opportunities.</li> </ul>

Strategy Implementation	<ul> <li>Helps to develop and disseminate information on a continuous basis to all pertinent parties concerning the fulfilment of projects and goals/objectives.</li> <li>Provides oversight for continuing corporate initiatives every month.</li> <li>Designs and effectively communicates the Company's growth strategies.</li> </ul>
Monitoring of Strategic	Provides actionable suggestions for responding to new
Plan	threats plus opportunities emerging in the country and
	beyond
Research	<ul> <li>Coordinates research on market trends, client needs and changes in best practice in order to provide information critical for the development of well- informed strategies, systems, processes and other structures critical for the achievement of the ZCCM- IH business objectives.</li> <li>Coordinates internal and external surveys and market research to inform strategy formulation.</li> </ul>

# 1.4 <u>REPORTING RELATIONSHIPS</u>

a) Reports to:

Chief Executive Officer

## b) Other Jobs Reporting to (a) above:

- I. Chief Investment Officer;
- II. Chief Technical Officer;
- III. Chief Financial Officer;
- IV. Chief ICT Officer
- V. Chief Legal Officer;
- VI. Chief Human Resource and Administration Officer;
- VII. Chief Internal Audit Officer;
- VIII. Company Secretary;
  - IX. Risk Manager;
  - X. Corporate Affairs Manager;
  - XI. Procurement Manager;
- XII. Executive Assistant, and

XIII. Personal Assistant.

#### c) Number and level of immediate subordinates:

Nil

#### 1.5 ESSENTIAL/DESIRABLE QUALIFICATIONS/EXPERIENCE

#### a) Professional Qualifications

Grade 12 Certificate

Bachelor's degree in Business Administration, Economics /Social Sciences or equivalent

Master's degree in Business Administration is an added advantage.

#### b) Minimum Relevant Pre-Job Experience

Not less than five (5) years' work experience in a similar position in a busy and complex work environment.

#### c) Skills Specifications

- Strategy formulation
- Strategic Thinking
- Communication and interpersonal skills
- Strong leadership skills
- Good decision- making skills
- Analytical skills

#### d) Other Attributes (Personality Traits)

- Integrity
- Team Player
- Assertive
- Attention to detail